

Huntington Beach Playhouse
Profit & Loss
 January through December 2007

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	<u>Jan - Dec 07</u>
Ordinary Income/Expense	
Income	
Surcharge Refund	25,455.00
Income-Ticket Sales	
Ticket Sales-Box Office	123,839.00
Ticket Sales-Season	141,988.00
Ticket Exchange Fees	80.00
Gift Certificates	1,040.00
Reprint Fee (Box Office Reprint Ticket Fee)	62.00
Refunds Due Patrons	-711.00
Total Income-Ticket Sales	<u>266,298.00</u>
Interest	567.19
Other Playhouse Income	
Advertising - Program	392.14
Donations	5,530.05
Encore Income	4,737.00
Membership Dues	4,765.00
Merchandise Sales	335.00
Misc. Fundraisers	
Wicked	460.00
Misc. Fundraisers - Other	53.85
Total Misc. Fundraisers	<u>513.85</u>
Opportunity Basket	1,939.00
Silent Auction	435.00
Wishing Well	129.00
Total Other Playhouse Income	<u>18,776.04</u>
Total Income	311,096.23
Cost of Goods Sold	
Direct Production Expense	
Advertising & Promotions	140.00
Box Office Equipment	150.00
Box Office Supplies	667.16
Cast Meals	3,481.91
Costumes	3,271.65
Encore Expenses	1,747.07
Mileage Reimbursment	31.04
Misc Fundraisers	
Christmas in the Land of Oz	103.25
Total Misc Fundraisers	<u>103.25</u>
Music	160.00
Opportunity Basket	93.80
Other Production Expense	739.99
Outside Services	

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Technical Director	200.00
Chorographer	800.00
Costume Design	900.00
Director Fees	4,400.00
Light Board Operation	897.50
Lighting-Design	2,190.00
Musical Director	1,100.00
Master Carpenter	4,723.00
Set Design	1,750.00
Musician	2,045.00
Scenic Artist	2,100.00
Set Dresser	1,050.00
Stage Manager	1,800.00
Sound Board Operator	770.00
Sound Design	1,570.00
Spot Operator	110.00
Stage Manager's Asst.	712.50
Total Outside Services	<u>27,118.00</u>
Photography	430.48
Play Selection	58.76
Postage & Mailing Fees	12,919.10
Printing-Program & Flyers	15,711.34
Props & Furnishings	2,214.81
Rent	
Ticket Surcharge	28,416.00
Theatre	18,641.28
Total Rent	<u>47,057.28</u>
Royalties	4,826.38
Scripts	557.46
Set Construction	5,137.79
Set Decoration	502.70
Supplies	1,980.43
Technical Equipment Rental	137.92
Tools & Supplies	53.86
Truck Rental	1,917.70
Video	500.00
Total Direct Production Expense	<u>131,709.88</u>
Total COGS	<u>131,709.88</u>
Gross Profit	179,386.35
Expense	
General Operating Expense	
Licensing	16.66
Advertising	35.00
Bank Charges	
Bank Fees	202.28

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Credit Card Discounts	4,812.05
Total Bank Charges	<u>5,014.33</u>
Employee Relations	325.00
Finance Charges	37.72
Insurance	7,417.49
Leased Equipment-Copier	4,078.59
Legal & Professional	22,139.53
Miscellaneous	1,089.34
Office Supplies	2,058.80
Payroll Tax Expense	2,312.79
Payroll Wage Expense	22,091.91
Postage & Delivery	3,334.54
Rent	15,533.52
Rent - Annex	37,560.00
Rent - Storage	1,500.00
Repairs & Maintenance	1,704.25
Taxes	
County	176.92
State	135.00
Total Taxes	<u>311.92</u>
Telephone	4,260.70
Utilities	1,381.46
Total General Operating Expense	<u>132,203.55</u>
Internet (Online Subscriber Fees)	3,851.80
Total Expense	<u>136,055.35</u>
Net Ordinary Income	<u>43,331.00</u>
Net Income	<u><u>43,331.00</u></u>